

The 2nd  
Edition of

# MARINE

Philippines 2015

An International Exhibition of Maritime, Shipbuilding and  
Offshore Technologies, Equipment & Supporting Industries

Co-located With:



**More Than 40% Increase In Space!  
More International Pavilions!**

# 17 - 19 JUNE 2015

## SMX Convention Centre Manila, Philippines

[www.philmarine.com](http://www.philmarine.com)

Supported by:



Organized By:



Fireworks Philippines

# About the Event

The 2nd edition of **MARINE PHILIPPINES 2015, SHIPBUILD PHILIPPINES 2015, OFFSHORE PHILIPPINES 2015** is the only specialized Shipbuilding and Maritime event in Philippines that brings together an international congregation of shipbuilding companies, maritime companies and also its supporting industries gathered in the capital of Manila, to showcase the latest developments in the shipbuilding and maritime industry and to improve the current shipbuilding technology and equipment to help maintain Philippines current status as the World's #4 largest shipbuilding industry.

**The inaugural Marine Philippines 2014 and Shipbuild Philippines 2014 held last year was an immense success with the following highlights:**

- More than 3000 international trade visitors
- More than 100 international exhibiting brands
- More than 80 Million USD worth of transactions generated during the 3 day event.

**The next event would also be boasting of the following highlights:**

- An increase in 40% exhibition space and more international pavilions
- An international maritime conference entitled: Philippines International Marine Conference (PIMAC) 2014 which is expected to attract more than 300 international delegates.
- More promotional roadshows in the main maritime areas of Philippines prior to the event.

## Facts And Developments In The Philippines' Marine & Shipbuilding Industry

**Philippines is ranked 4th in the world for Shipbuilding And 1st in South East Asia**

Shipbuilding is included in the Philippines's 2012 Investment Priorities Plan, an annual list of sectors that are eligible for government incentives. The Philippines is recognized as the fourth largest shipbuilder in the world and more shipyards in the country are building more ships of higher tons such as bulk carriers, container ships and passenger ferries. Investments in shipbuilding facilities are seen to benefit the food manufacturing, tourism, transportation, oil and steel industries. According to the Maritime Industry Authority (Marina), the Philippine shipbuilding industry employs about 39,000 workers, 70 percent of whom belong to the skilled and semi-skilled category.

**Japanese shipbuilders, according to the study of Nomura Research Institute, will be the easiest to convince to invest in the Philippines as a ship repair hub in Asia Pacific.**

Already host to the world's biggest players in shipbuilding, the Philippines has the potential to be the center of repair for ocean-going merchant and fishing vessels due to the country's strategic location to the region's shipping routes, an industry profile shows. The Nomura study entitled "accelerating FDIs in the Philippines Shipbuilding Industry," Japan seems to be the most promising to the Philippines in attracting FDIs in the shipbuilding and shiprepair (SBSR) sector, followed by Korea. The sentiments, the study said, has been rising for Japan, China and Korea that encouraged them to make investments in shipbuilding both overseas and domestically, The Philippines hosts Japan's Tsuneishi of Japan with its Cebu facility now its second largest shipyard.

**Filipino-owned Nautilus Shipyard Repair Inc. is investing 6 million USD for the establishment and operation of a shipyard in Navotas City in Metro Manila.**

The shipyard will have a capacity of 96 vessels a year and will begin commercial operation in June next year. It will be the fourth shipyard in the country. South Korea's Hanjin Heavy Industries Corp., Japan's Tsuneishi Holdings Corp. and Singapore's Keppel have existing shipbuilding facilities in the country. The Board of Investments (BOI) approved the grant of incentives such as income-tax holidays and duty-free importation of capital equipment to the proposed shipyard of Nautilus. "When operational, it will use standard marine travel lift equipment designed for vessels up to 45 feet wide and with capacity of 600 tons. It will also have minimum berthing capacity of 7,500 DWT [dead weight tons]," the BOI said.

*Some of our past major exhibitors:*

a group company of **MITSUBISHI HEAVY INDUSTRIES, LTD.**  
**MHI ENGINE SYSTEM PHILIPPINES, INC.**

**Keppel Batangas Keppel Subic**

**Jason**  
CORPORATION



**CENTER**  
INDUSTRIAL SUPPLY CORPORATION  
WELDING AND CUTTING SOLUTIONS

**GENSAN SHIPYARD**  
AND MACHINE WORKS, INC.

**SOON LIAN**  
HARDWARE (PT) LTD.  
順聯五金(私人)有限公司

**CHIN YUAN METAL**  
your bolting solution

**100 INTRA**

**SCAN MARINE INC.**  
180 HONORIO LOPEZ BLVD. BALUT, TONDOL, MANILA  
TEL. NOS. 522-2952/56 \* 523-1953 \* 522-2927 \* TELEFAX NO. 522-2928  
Email: [scan@scanmarine.com.ph](mailto:scan@scanmarine.com.ph)  
Website: [www.scanmarine.com.ph](http://www.scanmarine.com.ph)

**MegaPaint 25**  
EXPERIENCE  
100 Avenue Road, Singapore 119971, Singapore City  
Tel No. 6733 3888

**DYNAMIC POWER**  
A GRABITECH INDUSTRIAL MANUFACTURING, INC.

*and many more...*



## FireWorks Philippines

FireWorks Philippines is part of the Fireworks Trade Media Group, one of South East Asia's largest independently owned trade media company. Established in 2008, it is currently made up of 4 different business divisions:

- Fireworks Exhibitions and Conferences (Trade Exhibitions)
- Fireworks Business Information (Trade Publications)
- QUIK Fairs (Industrial Roadshows & Niche Events)
- JUZ Talk (Trade Conferences & Forums)

In a mere 4 years, we have grown leaps and bounds with our own international offices spanning in 10 countries namely: Indonesia, Malaysia, Thailand, Singapore, Philippines, China, Taiwan, Vietnam, Myanmar and India. Bold expansion moves one may say, but we have since silenced the critics with excellent response from our media and our commitment to give our customers the relationships and big ideas to do different and better business remains unchanged.

Visit our corporate website at: [www.asiafireworks.com](http://www.asiafireworks.com) to find out more.

## Exhibitor Profile

### Shipbuilding, Work Boats & Marine

- Ship & Boat Building
- Ship & Boat Repair & Conversion
- Marine Equipment
- Engine, Propulsion Systems (Prime & Auxiliary)
- Ship & Boat Operation Equipment
- Ship & Boat Fitting & Equipment
- Marine Technology a
- Electronics / Electrical Engineering
- Port, Ports Equipment & Port Technology
- Cargo Handling Systems
- Freight Forwarding Equipment, Accessories & Storage
- Maritime Services
- Maritime Security
- Navigation & Communication Technology
- Agents, Distributor & Insurance Companies
- Classification Societies
- Architects, Designers & Consultancy
- Dredgers & Reclamation
- Bankers & Financiers
- Deck Crane Manufacturers
- Deck Machinery & Vessel Equipment
- Fire, Safety & Survival Equipment
- Fuel & Lubrication Suppliers
- Interior Suppliers
- Rope Manufacturers
- Paints & Coating Manufacturing
- Processing & Packing Equipment Suppliers
- Refrigeration & Freezing Equipment

### Offshore

- Ship Repair & Conversion
- FSO / FPSO Vessel & Equipment
- Offshore LPG / LNG
- Support & Supply Vessels
- Semi Submersibles
- Drilling Vessel
- Heavy Lift Vessel
- Subsea Design & Technology Providers
- Ship, Boats, Vessel Equipment & Services
- Instruments & Control
- Drilling & Well Control
- Tubular & Piping
- Design & Construction
- Monitoring & Instrumentation
- Data Acquisition, Storage and Transmission
- Contracting Services
- Flow Control
- Umbilical & Hose
- Pump Equipment and Services
- Deck & Hydraulic Equipment
- Cabling
- Transport & Storage
- Process Equipment & Services

## Testimonials Of The Last Edition Of Marine Philippines 2015



*"Great event! We met all the buyers here!"*

**BF METAL – MR. KILBY RAMOS – SALES & MARKETING MANAGER**

*"We are very impressed with the turnout during the inaugural event! We will be back with a bigger space in 2015!"*

**DYNAMIC CASTINGS/DYNAMIC POWER MARINE- MR. CK PABUAYA – COMMUNICATIONS OFFICER**

*"An event where we met all the key decision makers from the industry!"*

**KLENCO**

*"Impressive! Great turnout and lots of potential customers bagged!"*

**JUSTINO CORPORATION – MS. IMEE FEL SEGUE**

*"One of the most interesting event ever for the maritime industry! I am looking forward to the next edition!"*

**MHI ENGINE SYSTEMS PHILS., INC.– MS. MAY ALVARAN – MARKETING MANAGER FOR MARINE ENGINES**

*"I am impressed with the pre-promotion of the event as I had personally met the organizer in my office! Great job by Fireworks Philippines!"*

**PHILIPPINE TRIGON SHIPYARD CEBU – MR. OLIVER DELA TORRE - PRESIDENT**

*"As with all Fireworks Marine and Offshore events, they always live up to expectations! Will definitely be back!"*

**CHASE RESOURCES – MS. JAYANTHI MANIAN – DIRECTOR**

*"Impressive networking night! See us again at the next Marine Philippines in 2015!"*

**SPECTEC PTE LTD. – MR. GEORGE JACOB – MANAGING DIRECTOR**



## SMX CONVENTION CENTRE PASAY CITY, METRO MANILA PHILIPPINES

Marine Philippines 2015 co-located with Offshore Philippines 2015 & Shipbuild Philippines 2015 will be held at SMX Convention Centre, One of Philippines' most impressive and popular purpose-built convention and exhibition center. The centre boasts the latest in exhibition and conferences facilities and also ample parking space for visitors and exhibitors.

## COST OF PARTICIPATION



### HAVE IT RAW!

Raw Space Only (Min 18sqm)

**310 USD PER SQM**

"Ideal For Companies With Large Exhibits Or Simply For Those With More Flair..."

### SHELL ME UP!

Standard Shell Scheme (9sqm)

**330 USD PER SQM**

"Leave The Work To Us And Walk Onto A Furnished Stand With Chairs & Tables."

#### SHELL SCHEME PACKAGE INCLUDES:

1 x 230V - Power Point - Needle Punch Carpet Flooring - White Laminated Plywood Panel - 2 x Fluorescent Tube - 2 x Upright Chair - 1 x Information Counter - Fascia Board With Company Name

## Space Booking Form

For provisional bookings please email this form to: phil@asiafireworks.com

We are keen to exhibit with an area of approximately :

Raw Space Only

Area sqm only (min 18 sqm)

Shell Scheme

Area sqm only (min 9 sqm)

NAME

DESIGNATION / TITLE

COMPANY

COUNTRY

CITY

ADDRESS

TEL

FAX

MOBILE

EMAIL

### OUR INTERNATIONAL OFFICES



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