

AN INTERNATIONAL EXHIBITION OF MARITIME, SHIPBUILDING AND OFFSHORE TECHNOLOGIES, EQUIPMENT & SUPPORTING INDUSTRIES

The 5th  
**PHILMARINE**<sup>®</sup>  
2018

Co-located With:



[www.philmarine.com](http://www.philmarine.com)

- 100% Sold in 2017
- More International Pavilions!



**27-29 JUNE 2018**  
SMX Convention Center Manila,  
Mall of Asia Complex, Pasay City,  
Philippines

Hosted by:



Supported by:



Organized by:



Fireworks Trade Exhibitions & Conference Philippines, Inc.

**BOOK NOW!**



Metro Manila Shipyard Association, Inc.

## ABOUT THE EVENT

The 5th edition of **PHILIPPINES MARINE 2018, SHIPBUILD PHILIPPINES 2018 and OFFSHORE PHILIPPINES 2018** is the only specialized Shipbuilding and Maritime event in Philippines that brings together an international congregation of shipbuilding companies, maritime companies and also its supporting industries gathered in the capital of Manila, to showcase the latest developments in the shipbuilding and maritime industry and to improve the current shipbuilding technology and equipment to help maintain Philippines current status as the World's #4 largest shipbuilding industry.

### Highlights Of Philippines Marine 2018 Co-located With : Shipbuild Philippines and Offshore Philippines

- Increase in exhibition space and more international pavilions
- An international maritime conference entitled: Philippines International Marine Conference (PIMAC) 2018 sponsored by The Maritime League which is expected to attract more than 200 international delegates.
- More promotional roadshows in the main maritime areas of Philippines prior to the event.
- 3 Days of Technology Presentation



## FACTS & DEVELOPMENT :

### South Korea to finance new Cebu container port project

Philippine Finance officials said Korea Eximbank (KEXIM) has approved a financing package for the proposed New Cebu International Container Port in Consolacion, Cebu. Finance Secretary Carlos Dominguez III told reporters that selection of this project for financing by South Korea's export credit agency was based on its internal rate of return, among others. This is among the priority projects of the Duterte administration and will be constructed in a 25-hectare reclaimed area.

The project also include the construction or improvement of 1,450 meters of inland road and construction of a 300 linear meter offshore bridge that will connect the port to the shoreline. (Source: PhilStar, 5 July 2017)

### Chinese Investors May Build New Shipyard in Philippines

The Philippine government's Board of Investments announced that four Chinese firms are considering \$10 billion in industrial projects, including a \$1.5 billion shipyard.

YDT International, an affiliate of Dalian Wanyang Heavy Industries, is interested in building a yard for building and repairing regional-size vessels of up to 15,000 dwt. If fully built out, the yard would employ more that 2,000 people by 2022. Initial results of the company's feasibility study are expected this month. (Source: Maritime Executive, 3 March 2017)

### Philippine Shipbuilders to Help Modernize Military

Having a budget of \$2.56 billion for military modernization this year, the Philippine Defense Department is seeking the support of the local shipbuilders industry to help develop the country's defense and security sectors. Secretary Delfin Lorenza appealed to local shipbuilding representatives to take part in the Philippine's Self Reliant Defense Posture Program, a concept developed to stimulate the local economy in the country. The program is expected to provide opportunities for providing military equipment for the Armed Forces of the Philippines modernization program.

"This is where our maritime defense industries are called upon to participate," Lorenzana told conference delegates. Speaking on the topic, "Self-Reliant Defense Industries: A Challenge to Maritime Defence Industries," he challenged maritime suppliers to study procurement rules.

(Source: Maritime Executive, 12 July 2017)

## SOME OF OUR PAST MAJOR EXHIBITOR



## ABOUT THE ORGANIZER

### Fireworks Trade Exhibitions & Conferences Philippines, Inc.

Fireworks Trade Exhibitions & Conferences Philippines, Inc. is part of the Fireworks Trade Media Group, one of Asia's largest independently owned trade media company. Established in 2008, it is currently made up of 4 different business divisions:

- **Fireworks Exhibitions and Conferences** (Trade Exhibitions)
- **Fireworks Business Information** (Trade Publications)
- **QUIK Fairs** (Industrial Roadshows & Niche Events)
- **JUZ Talk** (Trade Conferences & Forums)

We have since grown leaps and bounds with international offices spanning in 11 countries around the world. Bold expansion moves one may say, but we have since silenced the critics with excellent response from our media and our commitment to give our customers the relationships and big ideas to do different and better business remains unchanged.

## EXHIBITOR PROFILE

### Shipbuilding, Work Boats & Marine

- Ship & Boat Building
- Ship & Boat Repair & Conversion
- Marine Equipment
- Engine, Propulsion Systems (Prime & Auxiliary)
- Ship & Boat Operation Equipment
- Ship & Boat Fitting & Equipment
- Marine Technology a
- Electronics / Electrical Engineering
- Port, Ports Equipment & Port Technology
- Cargo Handling Systems
- Freight Forwarding Equipment, Accessories & Storage
- Maritime Services
- Maritime Security
- Navigation & Communication Technology
- Agents, Distributor & Insurance Companies
- Classification Societies
- Architects, Designers & Consultancy
- Dredgers & Reclamation
- Bankers & Financiers
- Deck Crane Manufacturers
- Deck Machinery & Vessel Equipment
- Fire, Safety & Survival Equipment
- Fuel & Lubrication Suppliers
- Interior Suppliers
- Rope Manufacturers
- Paints & Coating Manufacturing
- Processing & Packing Equipment Suppliers
- Refrigeration & Freezing Equipment

### Offshore

- Ship Repair & Conversion
- FSO / FPSO Vessel & Equipment
- Offshore LPG / LNG
- Support & Supply Vessels
- Semi Submersibles
- Drilling Vessel
- Heavy Lift Vessel
- Subsea Design & Technology Providers
- Ship, Boats, Vessel Equipment & Services
- Instruments & Control
- Drilling & Well Control
- Tubular & Piping
- Design & Construction
- Monitoring & Instrumentation
- Data Acquisition, Storage and Transmission
- Contracting Services
- Flow Control
- Umbilical & Hose
- Pump Equipment and Services
- Deck & Hydraulic Equipment
- Cabling
- Transport & Storage
- Process Equipment & Services

## TESTIMONIALS OF THE LAST EDITION OF PHILIPPINES MARINE 2017

*"Thank you for the event support and I would like to inform you that everything ran smoothly."* **Ms. Sandy Messaropoulou – Lalizas**

*"It was a good exhibition and definitely will join next year with a bigger booth."* **Mr. Isaias Culanag Jr. – Shell Marine**

*"We had a good exposure and will definitely join next year with bigger booth and have sponsorship."* **Ms. Cristina – Wartsila Europe**

*"The event went really well, everyone was very helpful, Congrats to the team"* **Ms. Krista del Sol – BW Energy**

*"Our principal is asking to have bigger booth next year"* **Mr. Adit Roa – Isuzu Phils.**

*"We receive lots of Inquiry from the event, for sure we will participate again next year "* **Mr. Joseph Del Rosario - Joder Trading**

*"Perfect Event! We will be encouraging all our member to be a part of your exhibition for next year"* **Ms. Cristina Lozada, Managing Director – ALS Marine Center Corporation**

*"Congratulation for a job well done! We will always be supporting your Exhibition!"* **Radm. Margarito V. Sanchez Jr., Trustee - Maritime League**

*"I want to extend my thanks for asking Philippine Navy to support the 4th Phil Marine Exhibit & Conference. It was very good exhibit opportunity for our personnel in the Navy to experience and see the latest in the industry. Thank you & best wishes to Fireworks Team!"* **Col. Ricardo Petrola - Philippine Navy**

## THE VENUE



### SMX CONVENTION CENTER MANILA, MALL OF ASIA COMPLEX, PASAY CITY, PHILIPPINES

**Philippines Marine 2018 co-located** with **Shipbuild Philippines 2018 & Offshore Philippines 2018** will be held at SMX Convention Center, One of Philippines' most impressive and popular purposebuilt convention and exhibition center. The centre boasts the latest in exhibition and conferences facilities and also ample parking space for visitors and exhibitors

## COST OF PARTICIPATION



### HAVE IT RAW!

Raw Space Only (Min 18sqm)

**370 USD PER SQM**

"Ideal For Companies With Large Exhibits Or Simply For Those With More Flair..."

### SHELL ME UP!

Standard Shell Scheme (9sqm)

**390 USD PER SQM**

"Leave The Work To Us And Walk Onto A Furnished Stand With Chairs & Tables."

### SHELL SCHEME PACKAGE INCLUDES:

1 x 230V - Power Point - Needle Punch Carpet Flooring - White Laminated Plywood Panel - 2 x Fluorescent Tube - 2 x Upright Chair - 1 x Information Counter - Fascia Board With Company Name

## SPACE BOOKING FORM

We are keen to :

**Raw Space Only**

Area \_\_\_\_\_ sqm only (min 18 sqm)

**Shell Scheme**

Area \_\_\_\_\_ sqm only (min 9 sqm)

**Name** \_\_\_\_\_

**Designation / title** \_\_\_\_\_

**Company** \_\_\_\_\_

**Country** \_\_\_\_\_

**City** \_\_\_\_\_

**Address** \_\_\_\_\_

**Tel** \_\_\_\_\_

**Fax** \_\_\_\_\_

**Mobile** \_\_\_\_\_

**Email** \_\_\_\_\_

### Our International Offices:

**Singapore (Head Office)**  
Fireworks Trade Media Pte Ltd  
Phone : (+65) 6100 9101  
Email: sg@asiafireworks.com

**Indonesia**  
PT FireWorks Indonesia  
Tel : (+62-21) 2605 1028  
(+62-21) 2605 1029  
Email: info@asiafireworks.com

**Thailand**  
Fireworks Media (Thailand) Co., Ltd.  
Tel: (+66) 2 513 1418  
Fax: (+66) 2 513 1419  
Email: thai@asiafireworks.com

**Malaysia**  
NRG Exhibitions (M) Sdn Bhd  
Tel: ( +603) 2785 6928  
Ext 319  
Email: info@nrg-expo.com

**Myanmar**  
Fireworks Myanmar  
Tel: (+95) 1377 381  
Fax: (+95) 1370 834  
Email: myanmar@asiafireworks.com

**Australia**  
Fireworks Australia  
Tel: (+61) 432 062487  
Email: aust@asiafireworks.com

**China**  
Fireworks China  
Tel: (+86-27) 52345510 / 52345512  
Fax: (+86-27) 87186718  
Email: china@asiafireworks.com

**India**  
Fireworks India  
Tel : (+91) 9156 4513 18  
Email: india@asiafireworks.com

**Vietnam**  
Fireworks Trade Media Co.,Ltd  
Tel: (+84) 28 6287-8196  
Fax: (+84) 28 6287-8160  
Email: viet@asiafireworks.com

**Bangladesh**  
Savor International Limited  
(Partnership Office)  
Tel: (+880) 1714119552  
Email: md@savorbd.com

**Philippines**  
Fireworks Trade Exhibitions & Conferences Philippines, Inc  
Tel: (+632) 9020-900 Ext. 115 / (+63) 92770 40888  
Fax: (+632) 9020949  
Email: phil@asiafireworks.com